

FOR OWNERS AND LEADERS WHO NEED A RELIABLE BUSINESS PROCESS AND A CLEAR VIEW OF HOW IT RUNS.

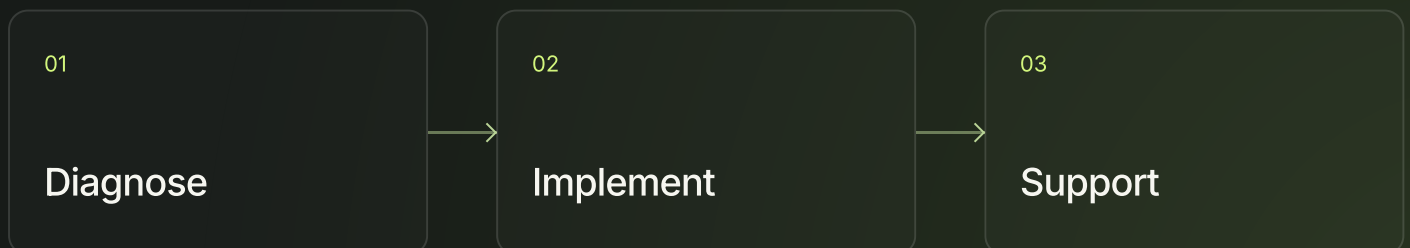
We build and launch your business process, end to end

From the initial review to a working system and ongoing support. We connect people, operating rules, CRM and AI agent teams into a process with clear ownership and measurable outcomes.

Sales · Marketing · Hiring · Finance · Operations

Build from scratch

Improve what exists



A team for a defined business task: process design, implementation, validation and handover.

A CLEAR FIRST STEP

One-process diagnostic

\$2,000

One agreed process

We examine one agreed process: where it starts and ends, who owns the outcome, and where delays and losses occur.

01

Current and target process maps, including roles and handoffs

02

Baseline metrics and a review of bottlenecks using available data

03

A prioritised improvement plan with acceptance criteria

04

Implementation scope, sequence and cost estimate

Ready to implement?

When you commission implementation directly, the diagnostic for the agreed process is included in the scope.

For multiple processes, we agree on a shared architecture, diagnostic scope and one implementation estimate.

HOW DELIVERY WORKS

One team. From the problem to ongoing operations.

We start with scope and data. We automate agreed actions, validate the result and train the people who will use the system.

01 Diagnose

Agree on one process, its owner, constraints and measurement approach. Identify gaps between people and systems.

Process map · baseline · plan

02 Implement

Build integrations and automation, adding AI where it helps. Validate normal and failure scenarios with your team.

Working process · checks · training

03 Support

Monitor execution, resolve issues and improve the process using evidence. Support scope and response times are agreed in the service terms.

Monitoring · fixes · improvement

Task-based roles and access

Event history and error investigation

Human approval for critical actions

Acceptance criteria before launch

Implementation timing and cost depend on process scope, integrations and data quality. We validate outcomes against agreed metrics, without promising unverified growth.

FROM INDIVIDUAL TASKS TO COMPANY-WIDE COORDINATION

AI agent orchestration

We build connected AI agent teams for sales, marketing, finance and operations. Each department has its own specialists, subagents and reviewers. Department lead agents recheck their findings, while a company lead agent brings the whole picture together for the owner.

01 Lead planning agent

Turns the owner's request into a plan: departments, dependencies, outcome criteria and checkpoints.

02 Dispatcher agent

Routes work to the right workflows, shares context and starts independent stages in parallel.

03 Specialist agents

Work across sales, marketing, finance and operations: researching, comparing data and preparing findings.

04 Subagents

Examine individual documents, sources and subtasks. Return their findings with evidence for review.

05 Review agents

Check sources and calculations, flag discrepancies and return incomplete work for revision.

06 Department lead agents

Recheck departmental findings, connect workflow outputs and escalate unresolved questions.

07 Company lead agent

Compares the picture across departments, checks contradictions and prepares the owner's overview.

Permissions, limits and approval points defined for each process

Sensitive actions and exceptions escalated to a person

Sources, shared context, visible statuses and an activity log

Revision loops, failure handling and cost controls

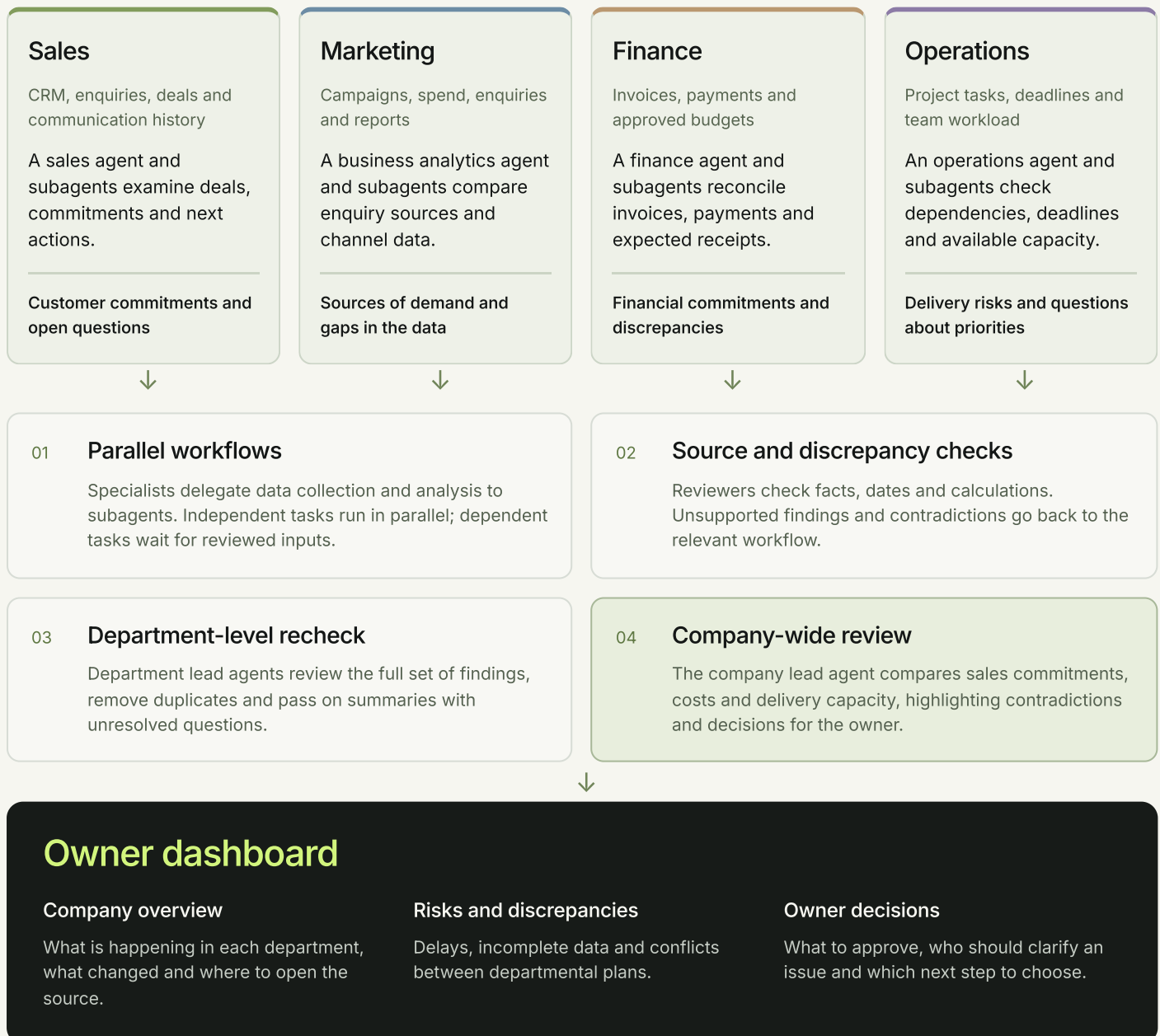
The owner receives an overview, risks and a decision queue, with access to the data behind each finding.

Illustrative architecture, not a completed client case study. Departments, agent count, data sources and review depth are scoped to the task.

ILLUSTRATIVE ARCHITECTURE · NOT A CLIENT CASE STUDY

Four departments. One view for the owner.

The owner asks: 'What is happening across sales, cash flow and delivery, and where do you need my decision?' The planner breaks down the request, then the dispatcher starts connected workflows across four departments.



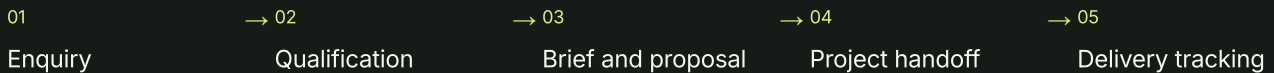
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IMPLEMENTATION SCENARIO · NOT A CLIENT CASE STUDY

B2B services and agencies

Requests arrive through different channels. Briefs, estimates and handoffs depend on individuals, while commitments made during sales get lost on the way to delivery.

THE PROCESS WE BUILD



WHAT SLOTT DOES

- + Bring enquiries into one queue with clear routing rules.
- + Connect the brief and proposal approval to delivery tasks.
- + Set up reminders, deadline tracking and project reporting.

WHAT YOUR TEAM RECEIVES

A connected path from enquiry to accepted work: statuses, owners, templates and controlled handoffs between sales and the delivery team.

HOW WE EVALUATE THE RESULT

Time to first response	Proposal preparation time
Handoffs with a complete brief	Tasks completed on time

AN OPENING PROPOSAL FOR YOUR INDUSTRY

We can connect your enquiry-to-project workflow so briefs, commitments and ownership move from sales to delivery without manual retelling. We would start with one service type.

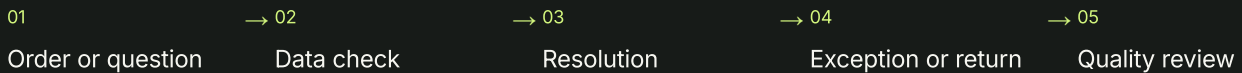
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IMPLEMENTATION SCENARIO · NOT A CLIENT CASE STUDY

E-commerce and retail

Orders, support requests and delivery updates sit in separate systems. Customers repeat their questions while the team manually looks up information and handles exceptions.

THE PROCESS WE BUILD



WHAT SLOTT DOES

- + Connect your storefront, CRM and available order status data.
- + Set up answers to common questions and route complex cases to a person.
- + Build a queue for exceptions, returns and recurring enquiries.

WHAT YOUR TEAM RECEIVES

A customer support and exception-handling process with order history, escalation rules and response tracking.

HOW WE EVALUATE THE RESULT

Time to resolve an enquiry	Repeat enquiry rate
Return processing time	Manual work per order

AN OPENING PROPOSAL FOR YOUR INDUSTRY

We can connect orders and customer enquiries, giving the team purchase context, automating routine answers and routing complex cases to an owner. We would start with one channel or category.

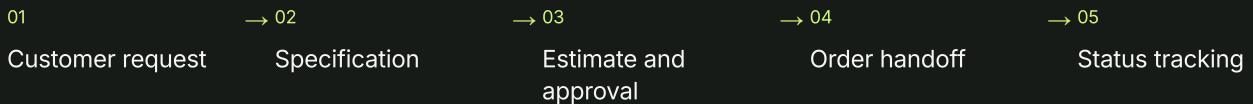
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IMPLEMENTATION SCENARIO · NOT A CLIENT CASE STUDY

Manufacturing and distribution

A supply request moves between sales, procurement and production. Specifications, timelines and approvals change in email, making it difficult to see where an order is held up.

THE PROCESS WE BUILD



WHAT SLOTT DOES

- + Structure incoming requests and validate required information.
- + Link estimates and approvals to the current specification version.
- + Set up order handoffs, stage owners and exception alerts.

WHAT YOUR TEAM RECEIVES

A controlled request-to-order process with consistent data versions, an approval queue and visible status for customers and managers.

HOW WE EVALUATE THE RESULT

Estimate preparation time	Requests returned for clarification
Overdue approvals	Time to release an order

AN OPENING PROPOSAL FOR YOUR INDUSTRY

We can connect your supply-request-to-order process so specifications, estimates and approvals stay aligned across departments. We would start with one product line.

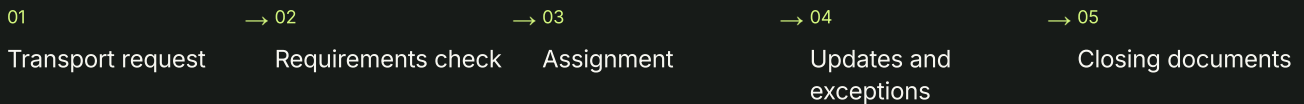
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IMPLEMENTATION SCENARIO · NOT A CLIENT CASE STUDY

Logistics and transportation

Dispatchers gather requests, documents and updates from messages. Route or timing changes require manual notifications, and the reasons for deviations are hard to reconstruct.

THE PROCESS WE BUILD



WHAT SLOTT DOES

- + Standardise incoming requests and required information.
- + Connect assignments, shipment events and customer communication.
- + Set up an exception queue and document completeness checks.

WHAT YOUR TEAM RECEIVES

A shipment coordination process with an owner for each event, a history of changes and a separate queue for shipments requiring attention.

HOW WE EVALUATE THE RESULT

Request processing time	Exception response time
Shipments with current status	Time to complete the document set

AN OPENING PROPOSAL FOR YOUR INDUSTRY

We can connect transport requests, shipment updates and documents so dispatchers see exceptions, customers receive agreed updates and closing work does not depend on searching messages. We would start with one transport type.

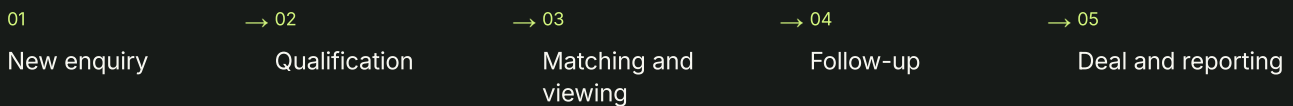
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IMPLEMENTATION SCENARIO · NOT A CLIENT CASE STUDY

Real estate

Leads arrive from portals, ads and referrals. Requests are duplicated, contact history is fragmented and the next step after a viewing often has no clear owner.

THE PROCESS WE BUILD



WHAT SLOTT DOES

- + Connect enquiry sources and establish duplicate-handling rules.
- + Capture client requirements and pass them to the assigned agent.
- + Track follow-up actions and reasons for lost opportunities.

WHAT YOUR TEAM RECEIVES

A shared pipeline from enquiry to next action: client history, lead assignment and a clear view of how requests are being handled.

HOW WE EVALUATE THE RESULT

Time to first contact	Leads with a scheduled next step
Completed viewing rate	Completeness of lost-deal reasons

AN OPENING PROPOSAL FOR YOUR INDUSTRY

We can connect enquiry handling and post-viewing follow-up so every request has an owner and a next action. We would start with one team or property category.

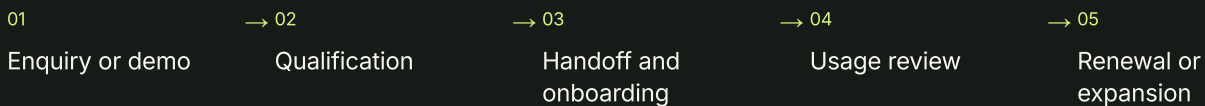
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IMPLEMENTATION SCENARIO · NOT A CLIENT CASE STUDY

SaaS and IT companies

Marketing, sales and customer success work with different context. Commitments made during demos get lost at handoff, while risk and expansion signals are noticed too late.

THE PROCESS WE BUILD



WHAT SLOTT DOES

- + Connect incoming requests, CRM and data available to the product team.
- + Capture customer goals and onboarding criteria at handoff.
- + Turn risk signals and account opportunities into assigned tasks.

WHAT YOUR TEAM RECEIVES

An agreed sales-to-success process with account context, onboarding criteria, owners and a queue of customer actions.

HOW WE EVALUATE THE RESULT

Time to an agreed onboarding milestone	Account handoff completeness
Response time to risk signals	Accounts with a next-step plan

AN OPENING PROPOSAL FOR YOUR INDUSTRY

We can connect sales and customer success, preserving customer goals after the demo, tracking onboarding and turning usage signals into team actions. We would start with one customer segment.

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FOR INTEGRATORS, AGENCIES AND CONSULTANTS

Your client. A shared delivery team.

We join a defined process to help with diagnostics, integrations, AI and ongoing support. White-label or joint delivery is agreed before the project starts.

- + You bring the client context and an agreed business task
- + Together we define scope, roles and acceptance criteria
- + Slott delivers the agreed technical scope and documentation

Pricing, client communication, ownership of deliverables and support terms are agreed separately. No vendor partnership status is claimed.

Start with one process.

What should run consistently, but still needs your constant intervention? That is where we start.

1. Where does the process start, and what outcome completes it?
2. Which problem keeps recurring, and who owns it?
3. Which systems and channels are used today?

Send your answers to the person who shared this material. Together we will define the next step: a diagnostic or direct implementation.

[Visit the Slott website](#) ↗